About us

Olam International is a leading food and agri-business supplying food, ingredients, feed and fibre to over 25,000 customers worldwide. Our value chain spans over 60 countries and includes farming, direct and indirect sourcing network of an estimated five million farmers, processing, distribution and trading operations. We are organised by two operating groups – Olam Food Ingredients (OFI) and Olam Global Agri (OGA) both held by the parent Olam International Ltd (OIL) which provides both stewardship and acts as an accelerator incubating new growth engines.

Through our purpose to ‘Re-imagine Global Agriculture and Food Systems’, Olam aims to address the many challenges involved in meeting the food, feed and fibre needs of a growing global population, while achieving positive impact for farming communities, our planet and all our key stakeholders.

Headquartered and listed in Singapore, Olam currently ranks among the top 30 largest primary listed companies in terms of market capitalisation on SGX-ST.

Key facts

- Listed on Singapore Exchange in 2005
- 53.4% owned by Temasek Holdings and 17.4% by Mitsubishi Corporation
- Team of 87,600 people
- Over 25,000 customers worldwide
- Operating in over 60 countries
- 740,000 smallholders receiving sustainability support
- Over 180 manufacturing processing facilities
- 14 Innovation Centres
- 39.7 million MT sales volume (FY19)
- S$32.9 billion sales turnover (FY19)

Our Purpose

Re-imagining Global Agriculture and Food Systems

Our Vision

To be the most differentiated and valuable global food and agri-business (by 2040)

Our Governing Objective

To maximise long-term intrinsic value for our continuing shareholders
Our re-organisation plan

We have re-organised and simplified our businesses into three operating groups, each with a clear focus and benefits for our customers, communities and our business.


The Company decided to explore options that would unlock further value over and above our Strategic Plan on a sustained basis by re-organising our portfolio.

In May 2019, the Company appointed two independent Financial Advisors (FAs) – Credit Suisse and Rothschilds to conduct this exercise.

Building in part on the FAs recommendation, Olam has decided to re-organise its portfolio of businesses to create two new coherent operating groups.

1) Stewardship
   - Hold OFI and OGA
   - Parenting advantage (ensure continuity of the ‘Olam Way’, execute cross-cutting initiatives across the Olam Group)
   - Provide shared service to OFI and OGA to optimise synergies

2) Accelerator
   - Nurture gestating businesses to full potential (Packaged Foods, Infrastructure & Logistics, Olam Palm Gabon)
   - Incubate new engines for future growth
   - Exit non-core / de-prioritised businesses and assets, and redeploy capital for growth

Olam Food Ingredients (OFI)

- Industry-leading businesses offering sustainable, natural, value-added food ingredients which are ‘on-trend’
- Comprises Cocoa, Coffee, Edible Nuts, Spices and Dairy

Olam Global Agri (OGA)

- Differentiated global agribusiness with unique focus on high-growth emerging markets
- Comprises Grains and Animal Feed & Protein, Edible Oils, Rice, Cotton and Commodity Financial Services
Products and Services

Olam Food Ingredients (OFI)

- Cocoa
- Coffee
- Edible Nuts
- Spices
- Dairy

Olam Global Agri (OGA)

- Grains and Animal Feed & Protein
- Edible Oils
- Rice
- Cotton
- Commodity Financial Services

Olam International (OIL)

- Packaged Foods
- Olam Palm Gabon
- Infrastructure & Logistics
- AtSource
- Risk Management Solutions
- Wood Products*
- Rubber*
- Fertiliser*

* De-prioritised businesses
Financial Information

Volume

Sales volume by segment ('000 metric tonnes)

<table>
<thead>
<tr>
<th>Segment</th>
<th>2020</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Edible Nuts and Spices</td>
<td>34,287.0</td>
<td>32,867.6</td>
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<tr>
<td>Confectionery and Beverage Ingredients</td>
<td>17,623.4</td>
<td>17,623.4</td>
</tr>
<tr>
<td>Food Staples and Packaged Foods</td>
<td>4,436.4</td>
<td>4,436.4</td>
</tr>
<tr>
<td>Industrial Raw Materials, Infrastructure &amp; Logistics</td>
<td>4,246.7</td>
<td>4,246.7</td>
</tr>
<tr>
<td>Other</td>
<td>1,667.7</td>
<td>1,667.7</td>
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<tr>
<td>Total</td>
<td>39,751.8</td>
<td>32,867.6</td>
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</tbody>
</table>

Revenue

Sales revenue by segment (S$ million)

<table>
<thead>
<tr>
<th>Segment</th>
<th>2020</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Edible Nuts and Spices</td>
<td>6,686.2</td>
<td>4,436.4</td>
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<tr>
<td>Confectionery and Beverage Ingredients</td>
<td>4,246.7</td>
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<td>4,246.7</td>
</tr>
<tr>
<td>Other</td>
<td>2,022.7</td>
<td>2,022.7</td>
</tr>
<tr>
<td>Total</td>
<td>32,992.7</td>
<td>30,479.0</td>
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Sourcing volume by region ('000 metric tonnes)

<table>
<thead>
<tr>
<th>Region</th>
<th>2020</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asia, Middle East and Australia</td>
<td>25.8%</td>
<td>13.6%</td>
</tr>
<tr>
<td>Africa</td>
<td>8.4%</td>
<td>20.0%</td>
</tr>
<tr>
<td>Europe</td>
<td>40.4%</td>
<td>20.0%</td>
</tr>
<tr>
<td>Americas</td>
<td>25.4%</td>
<td>16.7%</td>
</tr>
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Sales revenue by region (S$ million)

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<tr>
<td>Europe</td>
<td>20.0%</td>
<td>20.0%</td>
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<tr>
<td>Americas</td>
<td>16.7%</td>
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