

Financial Impact

- ✦ Transaction is an acquisition of distressed assets at significantly below replacement cost (acquisition cost of US\$39 million vs replacement cost of US\$130 million).
- ✦ Transaction will not be immediately earnings accretive during the first year as capacity utilisation will be lower than expected given limited time to complete contracts with growers, customers and service providers during the season.
- ✦ We expect to scale up capacity utilisation from FY2011 and achieve steady state capacity (which the plants had delivered consistently prior to 2008) in FY2012.
- ✦ At steady state (in 3 years), this operation will potentially generate revenues of US\$200 million with an EBITDA margin of 12-13% on capacity utilisation rate of 80-85%.
- ✦ At this scale and size, the investment will be value-accretive in addition to helping us build market leadership position in both the US and in the global tomato processing industry.