

Olam Group Limited

Unlocking value: Re-organisation of Olam

Investor Presentation, April 2025





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Such forward looking statements are intended to be identified by words such as 'believe', 'estimate', 'intend', 'may', 'will', 'expect', and 'project', and similar expressions as they relate to the Group. Forward-looking statements involve certain risks and uncertainties because they relate to future events. Actual results may vary materially from those targeted, expected or projected due to several factors.

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Group overview



We are a leading food and agri-business supplying food, ingredients, feed and fibre to almost 22,000 customers worldwide.



Field and farming experts growing crops, such as almonds in Australia and USA, and coffee plantations in Laos and Zambia.

Our scale gives us global market insights, shared learnings and efficiencies.



Connecting customers to their source of supply via our direct and indirect global network of farmers.

On the ground presence all year round executing procurement, traceability, warehousing, logistics and paperless trading.



Transforming raw materials into bespoke food ingredients and value-added products across our 78 Tier 1 facilities.

Focused on safety, fairness, quality, efficiency and the environment.



We are innovators

Offering value-added solutions through our customers and innovation centres and supply chains.

Experts in product innovation, customisation, digital apps and co-manufacturing.

Over 35 years of growth



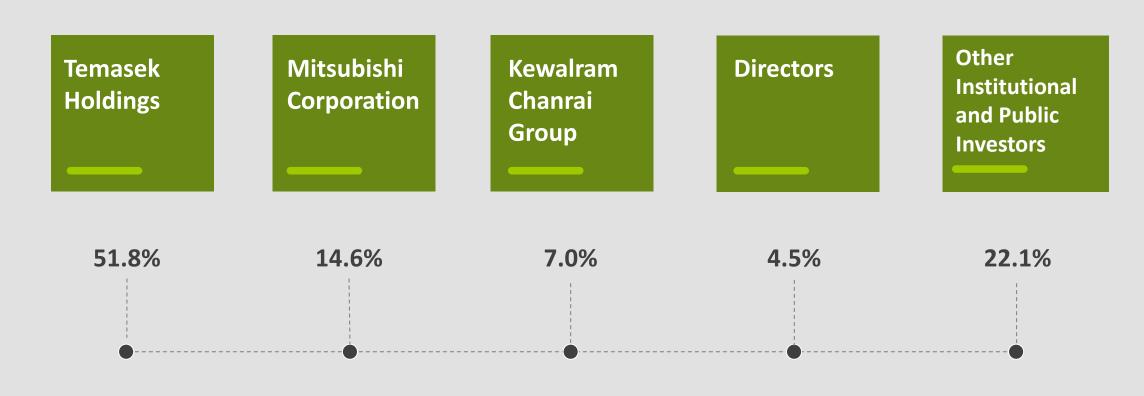
	Year: 1989	Year: 2024
Our products	1	50+
Our countries	Nigeria	60+
Our revenue	S\$2 million	S\$56.2 billion
Our employees	į į	1111 39,500+

Note: Number of employees refers to number of employees in the primary workforce

Our shareholders



First listed on the Singapore Exchange in 2005, we are now listed as Olam Group Limited since March 16, 2022, supported by a diversified shareholder group with long-term investment horizon.



Note: Shareholdings are based on 3,790,531,485 issued shares (excluding treasury shares) as of April 25, 2025.

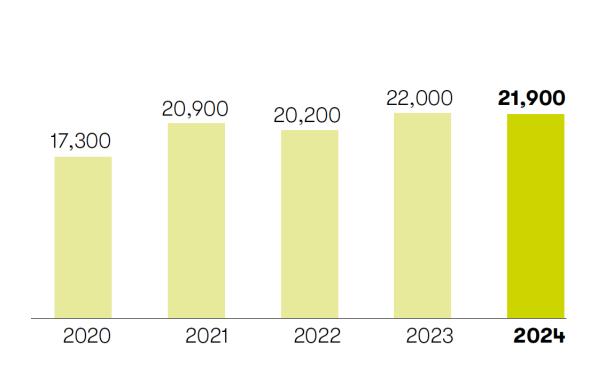
Our customers



Diversified base with long-term relationships

Number of customers

Strong and reputable customer base













































~22,000 customers worldwide, including several leading global brands

Re-organisation of Olam

Core elements



- Clear separation of Olam Group into three distinct operating entities ofi
 (Olam Food Ingredients), Olam Agri and Remaining Olam Group
- 2. Attract natural, long-term owners for each operating entity and business, who are fully aligned with the long-term strategy of these businesses, via private and public capital raising options
- 3. Illuminate standalone intrinsic value of ofi and Olam Agri
- 4. Remove conglomerate and holdco discount with steps 2 and 3
- 5. Enable Remaining Olam Group to be debt-free and self-sustaining
- 6. Responsibly divest and monetise the value of assets and businesses of the Remaining Olam Group and progressively return the proceeds to shareholders via special dividends

2020 Re-organisation Plan

Olam

What we have achieved so far (1/2)

- Jan 2020: We announced the Re-organisation of our diverse business portfolio into three distinct operating groups ofi, Olam Agri and the Remaining Olam Group to maximise and unlock Olam Group's long-term shareholder value via potential carve-outs, asset divestments and capital raising options.
- Jan 2022: Separation and carve-outs were completed and the three operating entities were created.
- Dec 2022: Sale of a substantial minority stake of 35.43% in Olam Agri to Saudi Agriculture & Livestock Investment Company ("SALIC"), wholly owned subsidiary of PIF, for US\$1.3 billion (including closing adjustments) at an implied 100% equity valuation of US\$3.5 billion.
- Jan 2023: Sale of OGL's remaining stakes in ARISE IIP and ARISE IS to the Africa
 Transformation and Industrialization Fund for US\$189 million.
- 2023 & 2024: Disposal and sale of assets in Remaining Olam Group, namely the sugar milling assets in India and edible oil refinery in Mozambique, into Olam Agri.

2020 Re-organisation Plan

What we have achieved so far (2/2)



- Feb 2025: Announced key milestone transaction which illuminated significant value with the proposed sale of its remaining 64.57% stake in Olam Agri at an attractive valuation of US\$4.0 billion on a 100% basis:
 - 14% valuation uplift from sale of 35.43% in 2022 despite increased geopolitical and macroeconomic headwinds over the past two years
 - Releases significant cash proceeds of US\$2.58 billion to OGL
 - Realises gains of US\$1.84 billion on disposal (proforma 2023)
 - Tranche 1 sale of 44.58% at US\$1.78 billion expected to take place as soon as closing conditions and requisite regulatory approvals have been received
 - Tranche 2 sale of remaining 19.99% stake to be completed on the exercise of call/put option
 - Final quantum of proceeds will include closing adjustments (daily equity ticker for both tranches)
 and 6% IRR for Tranche 2
- Apr 2025: Proposed sale of OGL's remaining 32.4% stake in ARISE P&L for US\$175 million (7% above book value as at end-2024) to be completed within 2025.
- Between 2020 and 2024: Distributed aggregate dividends of S\$1.35 billion to shareholders and returned capital of ~S\$60 million to exiting shareholders through share buybacks

Updated 2025 Re-organisation Plan: Achieve 3 key objectives



1

De-lever Remaining Olam Group's balance sheet and make it debt-free and self-sustaining

 Allocate ~US\$2 billion to achieve this objective 2

Invest US\$500 million of equity into ofi

 Continue to support various strategic initiatives to unlock full potential value of ofi, for example, exploring a concurrent listing in Europe and in Singapore at an appropriate time 3

Responsibly divest and monetise all of the Remaining Olam Group's assets and businesses over time

 Progressively distribute net proceeds to shareholders via special dividends

2 main sources of funds

1

Gross cash proceeds estimated at US\$2.58 billion from the sale of 64.57% stake in Olam Agri (taking into account proceeds from Tranche 2 call/put option)



Net sale proceeds from divestment of assets and businesses in Remaining Olam Group

The **Updated 2025 Re-organisation Plan** provides greater clarity on the steps to be taken to **strengthen the Group's balance sheet, ensure resilience of its operating groups** and **unlock value for OGL shareholders**.

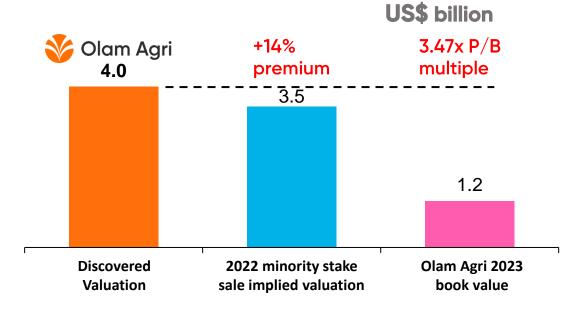
Value creation plan for shareholders (1/2)





Sale of Olam Agri: Strong validation of value creation thesis

- Explored both public and private routes; 2-step approach chosen to illuminate latent, intrinsic value
 - Equity valuation of US\$4.0 billion is 3.47x Olam Agri's 2023 book value (US\$1.15 billion) and 3.13x 2024 book value (US\$1.32 billion)
- Proceeds from 100% sale of Olam Agri significantly higher than OGL's current market cap (~S\$3.6 billion)



- Divestment of Olam Agri is a key and important step forward in Olam Group's Re-organisation Plan.
- Proceeds from the sale of 64.57% stake in Olam Agri are a critical enabler for the Updated 2025 Re-organisation Plan.

Value creation plan for shareholders (2/2)



Unlocking intrinsic value in Remaining Olam Group and ofi





Remaining
Olam
Group

- Assets and businesses consist of Olam Global Holdco (Olam Palm Gabon, Olam Rubber Gabon, Rusmolco, Caraway, ARISE P&L, Mantra, Gabon Fertiliser Project), Mindsprint and Nupo Ventures (Jiva, Terrascope)
- Paydown of debt would result in annual interest cost¹ savings of ~\$\$214 million on 2024 proforma basis
- Individual assets can be progressively divested to the natural, long-term investors in order to maximise value
- Net proceeds from the monetisation of these assets and businesses will be directly distributed to shareholders through special dividends
- Invested capital of \$\\$2.7 billion as of end-2024





- Diversified and complementary portfolio with integrated platforms that share common customers, channels, categories and capabilities, with sustainability at the core
- Similar to unlocking value in Olam Agri, there is potential value discovery by exploring strategic capital raising options through private and public routes
- Value unlock can be directly accessible to shareholders through OGL or ofi's share price
- Key metrics:
 - 2024 EBITDA of S\$1.5 billion
 - Book value of S\$4.4 billion as of end-2024

Reporting segments and key performance metrics **Olam**



Operating group	Businesses	Reporting segments	Key performance metrics
Offi make it real	Cocoa, Coffee, Dairy, Nuts, Spices	Global Sourcing Ingredients & Solutions	Segment-level Volume, Revenue, EBIT, Adjusted EBIT, EBIT per MT, Invested Capital (IC), EBIT/IC
Olam Agri	Grains & Oilseeds, Freight, Integrated Feed & Protein, Edible Oils, Rice, Specialty Grains & Seeds, Sugar & Bioenergy, Cotton, Wood Products, Rubber, Commodity Financial Services	 Food & Feed - Origination & Merchandising Food & Feed - Processing & Value-added Fibre, Agri-industrials & Ag Services 	Segment-level Volume, Revenue, EBIT, EBIT per MT, Invested Capital (IC), EBIT/IC
Remaining Olam Group	Olam Global Holdco, Mindsprint and Nupo Ventures	 De-prioritised/Exiting Assets Continuing/Gestating Businesses Incubating Businesses 	Segment-level Revenue, EBIT, Invested Capital (IC), EBIT/IC
Olam			Volume, Revenue, EBITDA, EBIT, Invested Capital (IC), EBIT/IC, ROIC, ROE, FCF from Operations

Group 2024 results: At a glance



Volume & Revenue	49.6 M MT +12.5%	S\$56.2 B +16.3%	Operational PATMI ¹	S\$216.3 M -52.8%
EBIT¹ & EBIT¹/IC²	S\$1.9 B +9.2%	From 9.1% to 8.4%	Free Cash Flow to Equity	-S\$5.9 B -S\$5.0 B
PATMI	s\$86.4 - 69. 0		Gearing	From 1.73x to 2.79x

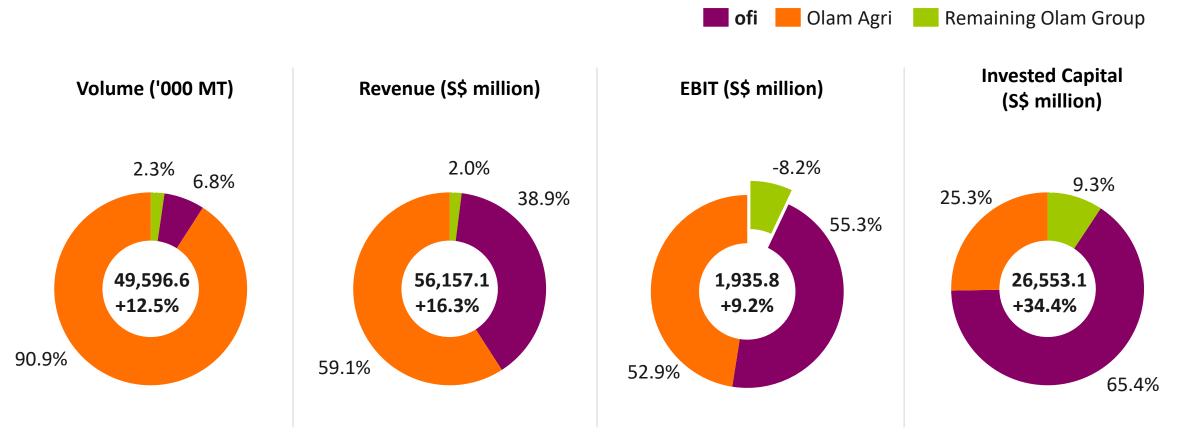
Note: All results are compared against 2023.

¹EBIT and Operational PATMI exclude exceptional items
²EBIT/IC is EBIT on average invested capital

Consolidated results by operating group



2024 at a glance



Note: All results are compared against 2023

Group 2024 results: P&L statement



S\$ million	2024	2023	% Change	H2 2024	H2 2023	% Change
Volume ('000 MT)	49,596.6	44,097.4	12.5	25,324.6	22,779.7	11.2
Revenue	56,157.1	48,272.0	16.3	29,236.8	23,586.9	24.0
EBITDA^	2,691.4	2,492.8	8.0	1,433.3	1,316.5	8.9
EBIT^	1,935.8	1,771.9	9.2	1,047.8	952.3	10.0
Adjusted EBIT^^	1,989.0	1,825.5	9.0	1,073.3	979.3	9.6
PAT	128.3	351.0	(63.4)	61.1	234.3	(73.9)
PATMI	86.4	278.7	(69.0)	38.3	230.8	(83.4)
Operational PATMI^	216.3	458.1	(52.8)	142.8	274.1	(47.9)

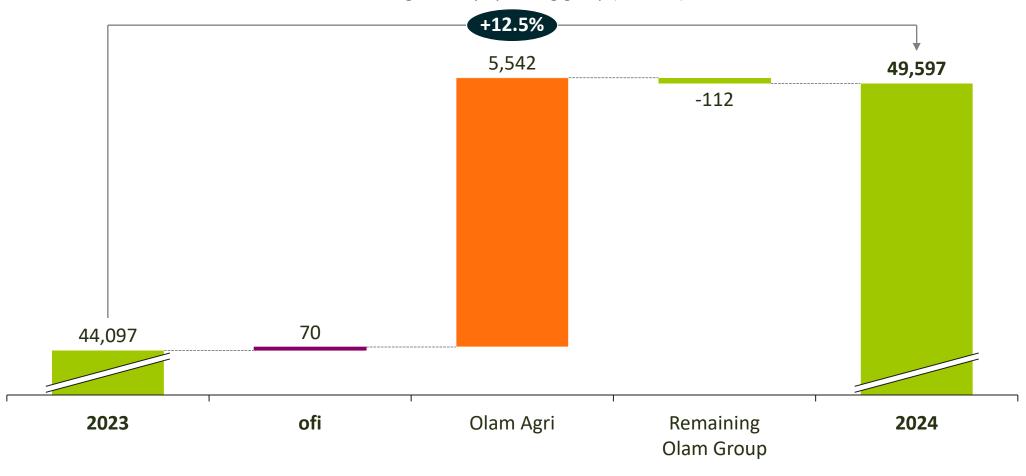
[^] Exclude exceptional items

M Excludes exceptional items and acquired intangibles amortisation

Sales volume up 12.5%, 5.5 million MT higher at 49.6 million MT

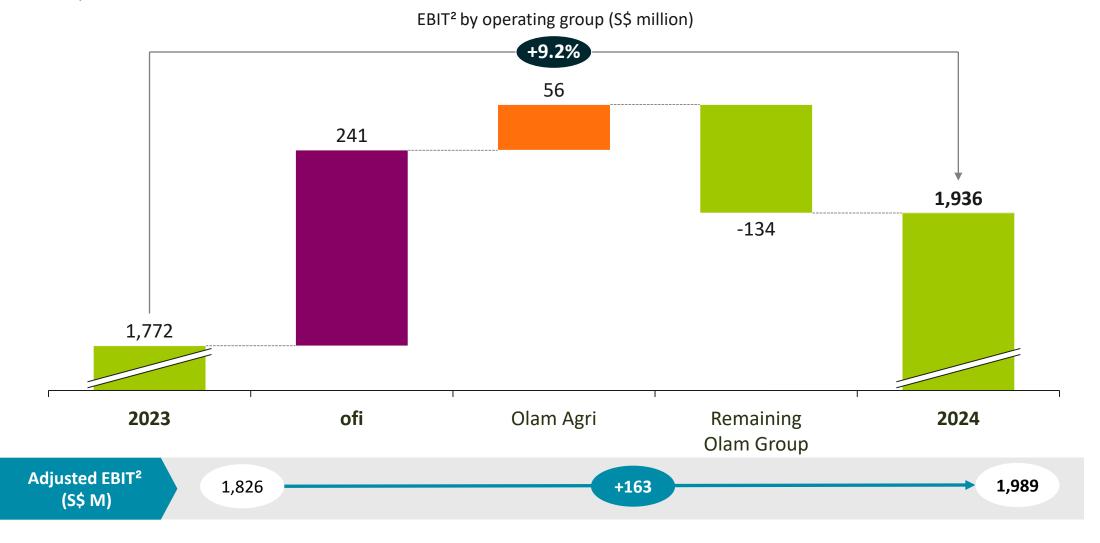


Volume growth by operating group ('000 MT)





Adjusted EBIT up 9.0%

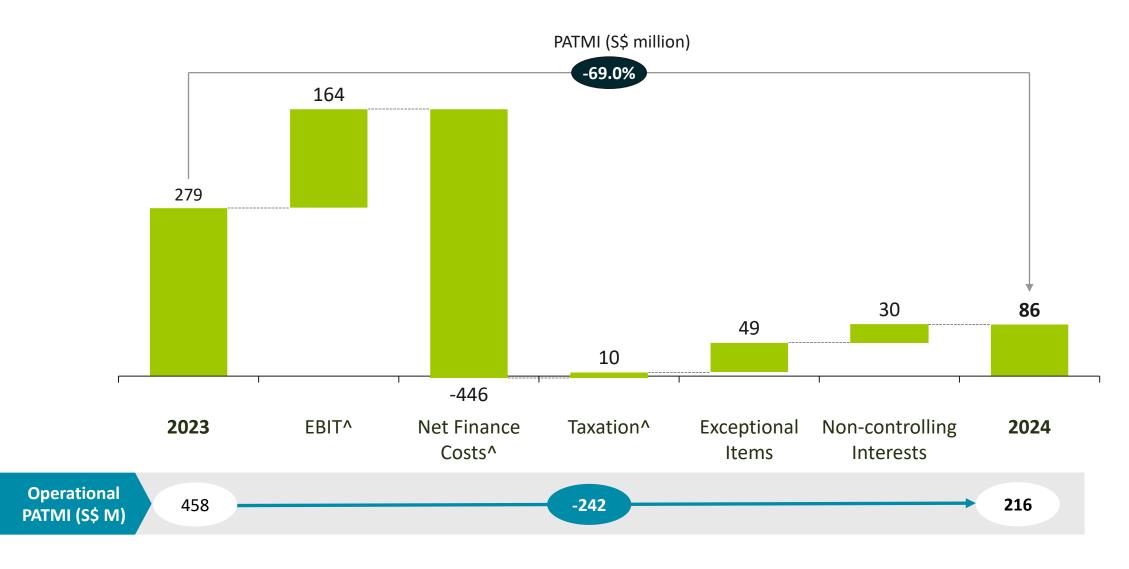


² EBIT and Adjusted EBIT exclude exceptional items.

Operational PATMI at S\$216.3 million



PATMI declined 69.0% to \$\$86.4 million as EBIT growth was offset by significantly higher interest costs



Balance sheet

S\$ million



Change

Dec-2023

Uses of
Capital

וטוווווו כָּכ	DEC-2024	Dec-2023	Change
Fixed Capital	9,531.7	9,454.8	76.9
Right-of-use assets	905.0	791.0	114.0
Working Capital	17,866.8	9,580.5	8,286.3
Cash	3,329.7	3,581.6	(251.9)
Others	(1,219.6)	554.5	(1,774.1)
Total	30,413.6	23,962.4	6,451.2

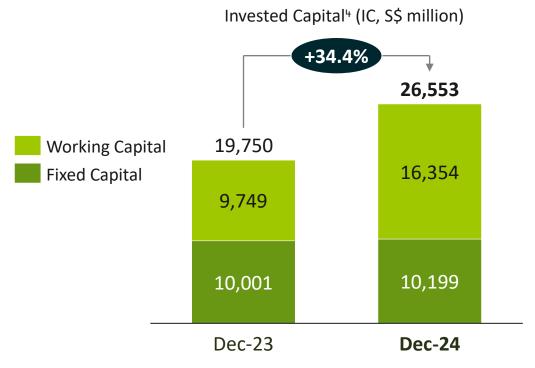
Dec-2024

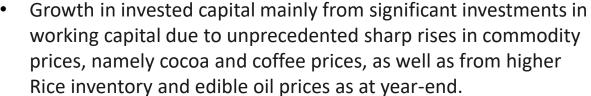
Sources of Capital

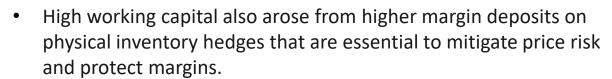
Equity & Reserves	7,072.8	7,366.0	(293.2)
Non-controlling interests	308.9	341.1	(32.2)
Short-term debt	9,811.9	6,419.4	3,392.5
Long-term debt	12,168.2	8,893.3	3,274.9
Short-term lease liabilities	162.7	131.0	31.7
Long-term lease liabilities	952.0	850.1	101.9
Fair value reserve	(62.9)	(38.5)	(24.4)
Total	30,413.6	23,962.4	6,451.2

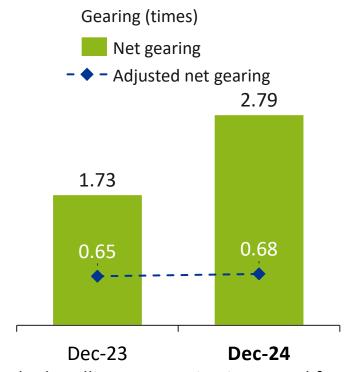
Higher working capital deployment led to increased invested capital³ and gearing









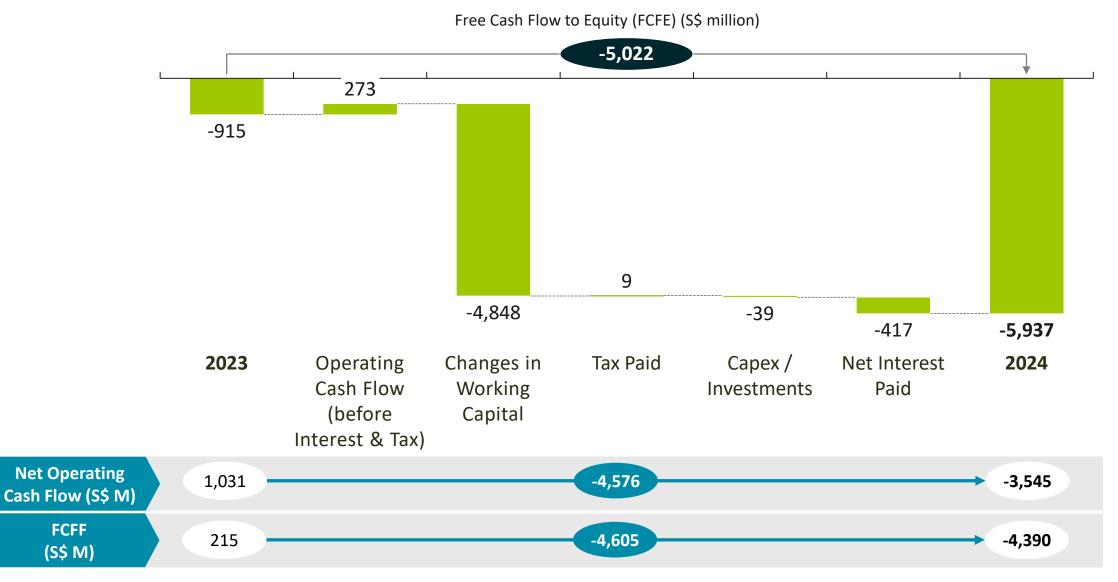


- While the headline net gearing increased from 1.73 times to 2.79 times, most of the increase was due to the to the surge in working capital driven by very high input prices, which in turn caused net debt levels to rise.
- Almost all of this increase was covered by RMI and secured receivables, resulting in stable adjusted net gearing of 0.68 times.

Free cash flow

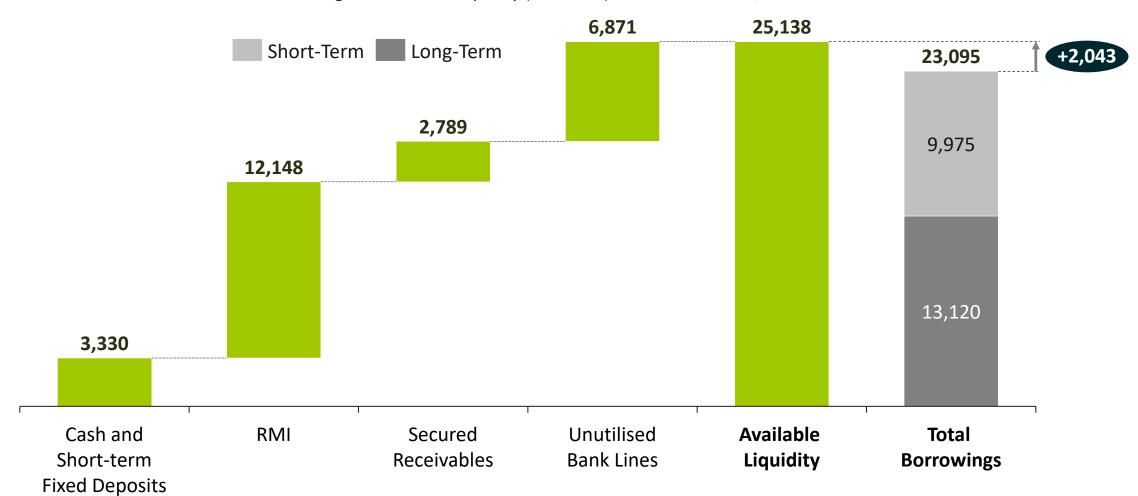


Increase in working capital requirements and interest payments further impacted FCFE



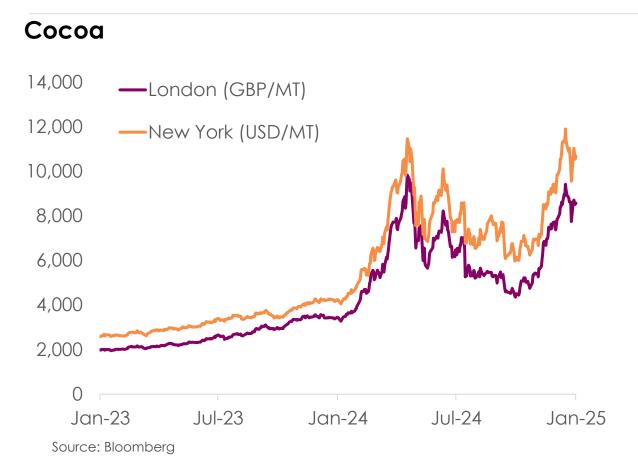
Sufficient liquidity with diversified pools of capital **Solution**

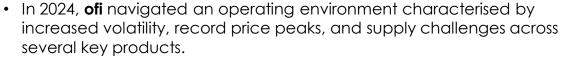
Total borrowings and available liquidity (\$\$ million) as at December 31, 2024



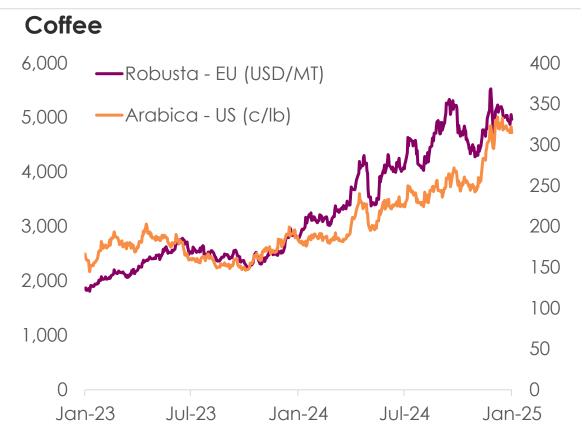
ofi 2024 results: Market backdrop







• Prices for cocoa beans, coffee, pepper, and cashews saw significant increases that persisted at elevated levels across most of the year

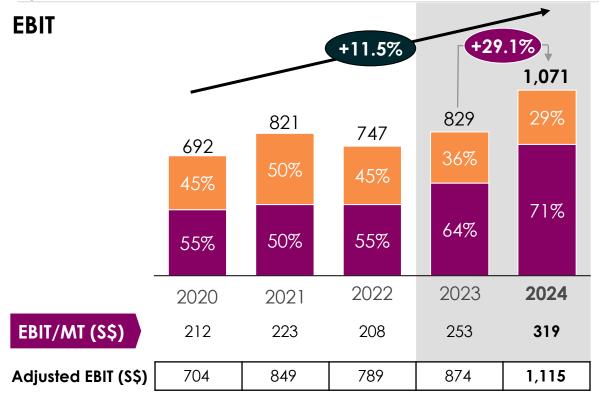


 Despite these challenges, ofi's extensive scale, diverse portfolio, and vertically integrated operations enabled the company to effectively manage through the turbulence, support its supplier network, deliver for customers, and continue executing its strategy.

ofi 2024 results

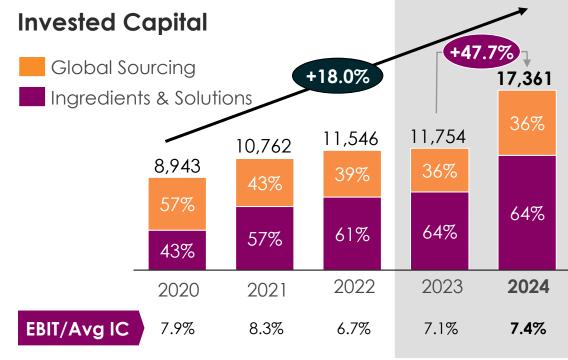


S\$ Million



- **ofi**'s focus on prioritising selective growth opportunities, combined with continued strategic progress towards becoming a more customer-centric, solutions-focused business, led to 29.1% year-on-year growth, reaching \$\$1,070.7 million.
- While both reporting segments contributed to EBIT growth, Ingredients & Solutions was the key driver, building on top of the strong and resilient Global Sourcing foundation
- Adjusted EBIT grew by 27.5% to \$\$1,115.0 million.





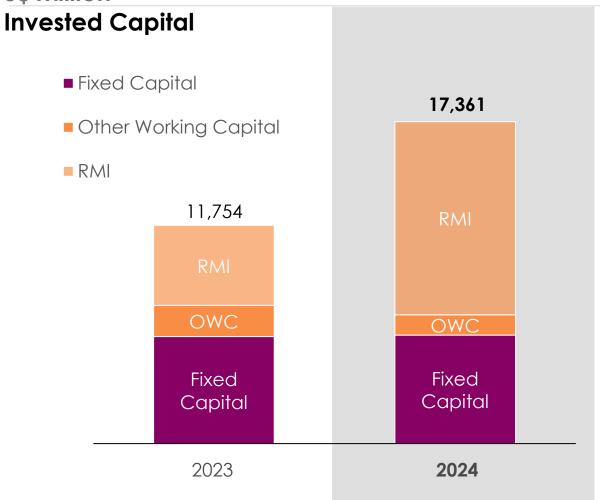
- Invested capital was up by \$\$5.6 billion to \$\$17.4 billion mainly due to higher working capital from the sharp and persistent increases in several key input raw materials (cocoa, coffee, pepper, and cashews). Almost all of this is reflected in higher readily marketable inventories
- Proactive and tight capital management helped limit the capital deployed vis-à-vis the extent of the underlying input price increase
- Despite higher invested capital, EBIT/Avg IC increased to 7.4% on higher EBIT

25

ofi 2024 results: Invested capital mix



S\$ Million

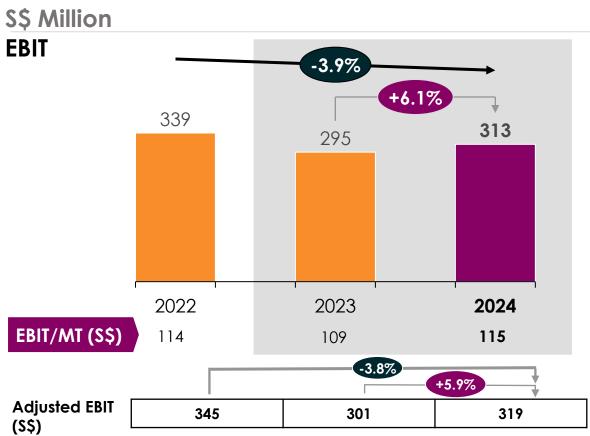


S\$M	2024	2023	Y-o-Y
Fixed Capital	5,869	5,771	98
Working Capital	11,492	5,983	5,509
Total Invested Capital	17,361	11,754	5,606

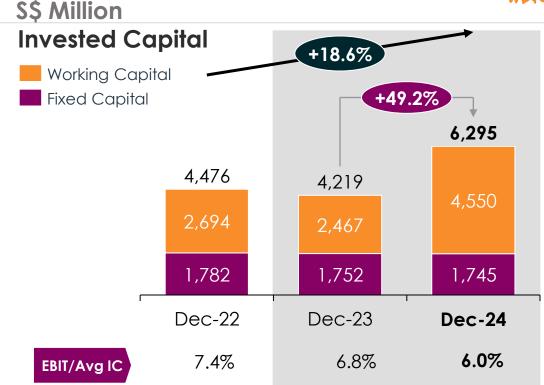
- Working capital represented the significant majority of invested capital growth, due to sharp and persistent increases in prices of several key input raw materials, including cocoa, coffee, pepper, and cashew nuts.
- However, it is important to note that almost all of this is reflected in higher readily marketable inventories.

ofi: Global Sourcing





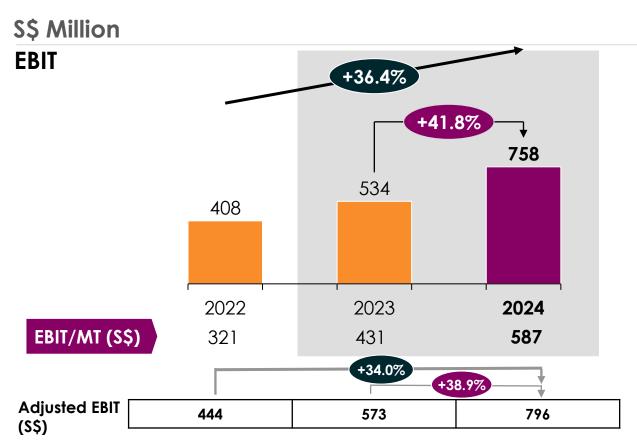
- S\$)
 Deliberate strategy to prioritize capital towards captive volumes for ingredient processing over external sales opportunities in this segment.
- EBIT grew 6.1% to \$\$313.1 million, driven by stronger cashew sales and margins, a normalisation of peanut operations, and cocoa. Partially offset by softer performance in coffee due to selective capital allocation and increased hedging costs.
- Adjusted EBIT grew by 5.9% to \$\$319.0 million.



- Invested capital increased by \$\$2.1 billion to \$\$6.3 billion, primarily due
 to higher price-led working capital. The business maintained tight
 capital management controls to keep the working capital increase
 below the extent of the price rise
- Fixed capital remained largely unchanged.
- Higher invested capital and prioritization of selective growth opportunities led to EBIT/Avg IC of 6.0% versus 6.8% in 2023

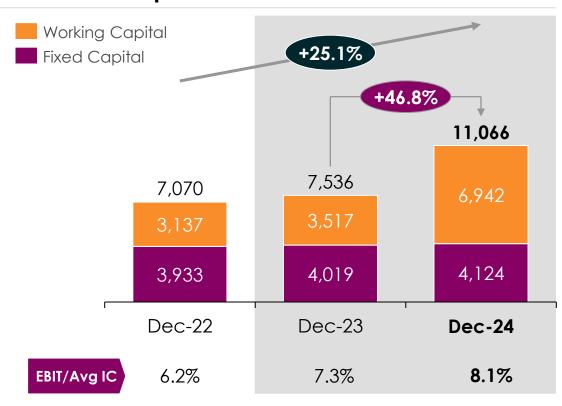
ofi: Ingredients & Solutions





- EBIT grew by 41.8% year-on-year to \$\$757.6 million, reflecting both continued strategic progression and increased margins to compensate for elevated levels of capital and risk.
- Growth was led by cocoa, dairy, and spices, supported by continued contribution from Olde Thompson and the New Zealand and Malaysia dairy processing facilities. However, soluble coffee margins were pressured by higher input costs, and the US industrial spices market faced softer demand.

Invested Capital



- Invested capital increased by \$\$3.5 billion to \$\$11.1 billion driven by the price-led working capital increases previously outlined, while fixed capital remained stable.
- This was more than offset by the strength of EBIT growth, driving EBIT/Avg IC higher at 8.1% versus 7.3% in 2023.

Olam Agri 2024 results

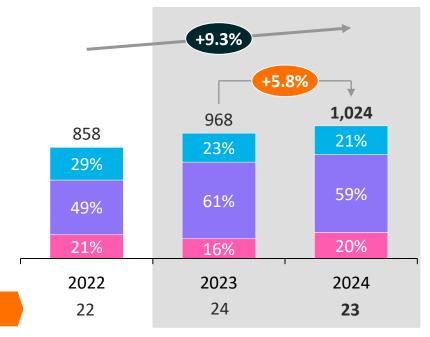


S\$ Million **EBIT**

EBIT/MT (S\$)

Food & Feed - Origination & Merchandising Food & Feed - Processing & Value-added Fibre, Agri-industrials & Ag Services





Invested Capital +14.5% +23.1% 6,720 5,458 5,124 29% 25% 27% 37% 40% 45% 34% 35% 28% Dec-22 Dec-23 Dec-24 EBIT/IC (%) 16.5% 18.3% 16.8%



Even with volumes growing at 14.0%, EBIT per MT pulled back only slightly from \$\$24 in 2023 to \$\$23 in 2024.

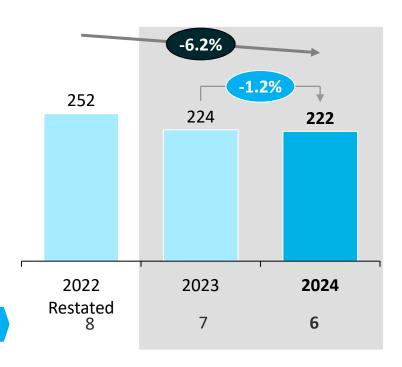
Invested capital grew by 23.1% with additions across all segments and the bulk of the increase being working capital investment.

Olam Agri: Food & Feed - Origination & Merchandising 🍪 Olam Agri

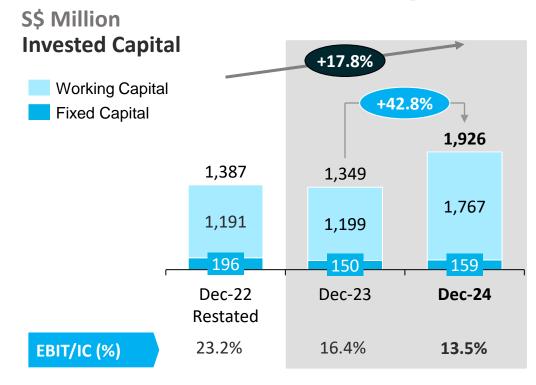




EBIT/MT (S\$)



- EBIT flattish at \$\$221.7 million in 2024 with EBIT per MT tracking within historical range of \$\$5-8 between 2020 and 2023.
- Strong performance from Edible Oils on buoyant market conditions and firm prices; Freight business which was adversely impacted by the industry downturn during H1 2024 saw improved performance in H2 2024 as freight rates recovered and freight trading operations restructured to reduce exposure to Capesize vessels.
- Rice trading business shipped higher volumes but on normalised margins compared with exceptional performance in 2023.

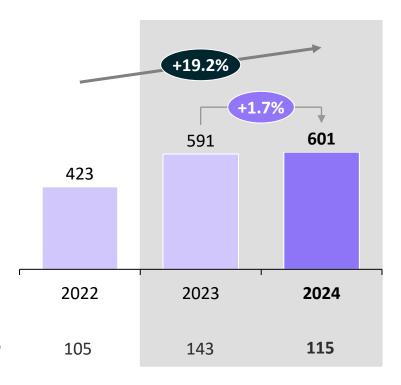


Invested capital grew 42.8%, largely from working capital increase due to higher volumes across the segment and elevated prices in Edible Oils and Rice.

Olam Agri: Food & Feed – Processing & Value-added 🤡 Olam Agri







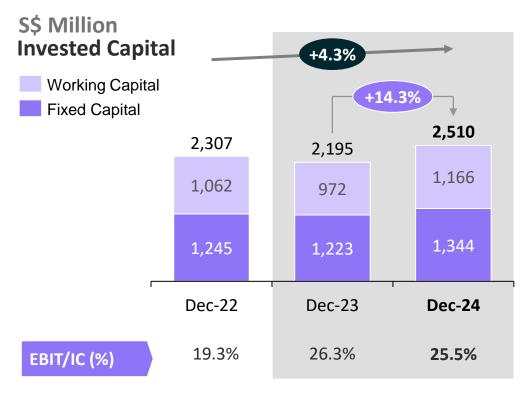


EBIT/MT (S\$)

Segment posted higher EBIT despite sharp currency devaluations and high inflation in key consumption markets as compared an exceptional 2023.



The flour and pasta business led the growth with normalised margins, reflecting successful control and pass-through of input costs; Integrated Feed & Protein business reported stronger earnings despite facing higher costs, bolstered by acquisition in Senegal; Edible Oils processing business did well due to its enhanced performance in South Africa and its acquisition in Mozambique; Rice, Specialty Grains & Seeds came in lower as demand in Africa was affected by inflationary pressures and higher prices, particularly in Ghana due to currency devaluation and intense competition.





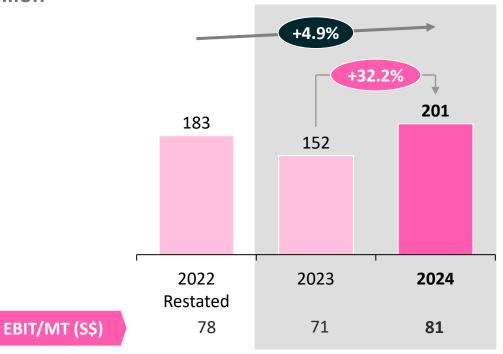
Invested capital rose by 14.3% - while there was some increase in fixed capital arising from our investments in Senegal, soy crushing in Nigeria and edible oil processing in Mozambique, the bulk of the growth in invested capital was due to working capital from higher Rice inventory and our acquisition in Mozambique.

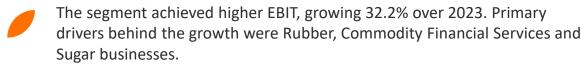
Olam Agri: Fibre, Agri-industrials & Ag Services

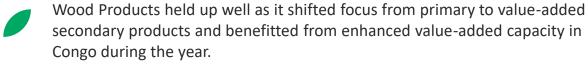


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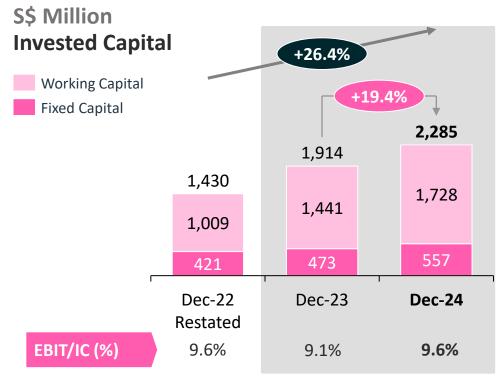








The Cotton business remained sluggish throughout 2024 as key markets in South Asia, China and Turkey continued to experience weak demand and slowdown in consumer spending with textile mills operating at sub-par levels; margins continued to be under pressure from macroeconomic factors affecting the industry.

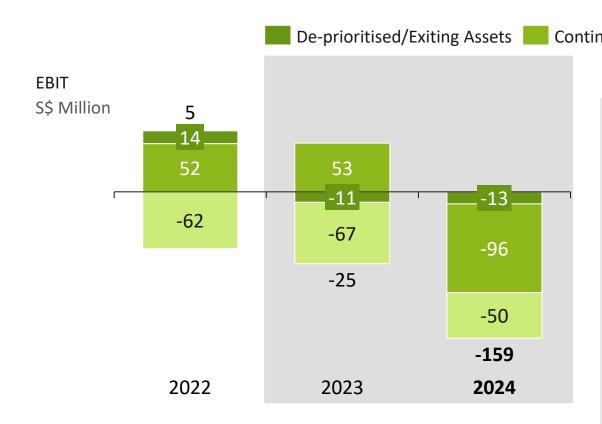


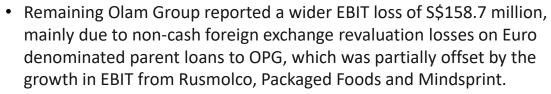
Invested capital increased by 19.4% primarily on higher working capital due to change in the product mix in favour of Rubber and Wood which we have shifted towards higher value-added production. There were also larger Cotton receivables as a result of a temporary shortage of foreign exchange in consumption markets in South Asia.

Fixed capital had a moderate increase from our expansion into sugar milling and bioenergy production in India and enhanced Rubber and Wood processing capacities in Cote d'Ivoire and Congo respectively.

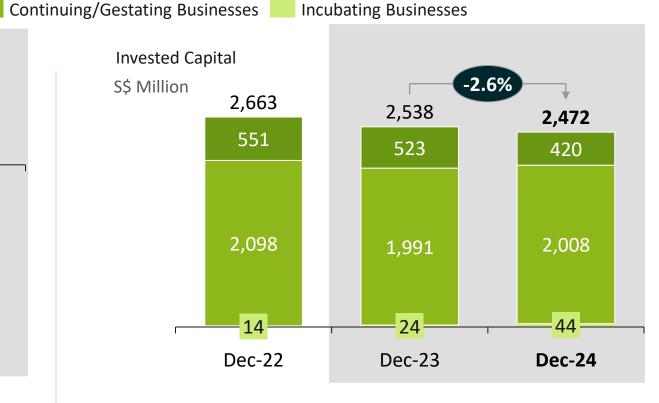
Remaining Olam Group







Incubating Businesses saw reduced losses in the same period.



 Invested capital was down 2.6% on reduced fixed capital mainly because of the transfer of edible oil processing asset out of the Remaining Olam Group.

Business outlook and prospects



1

The Group expects 2025 to experience continued uncertainty due to various geopolitical and macroeconomic factors, such as impacts from US trade policies, potentially more tense US-China trade relations, sluggish economic growth in China, political uncertainties around the Ukraine-Russia war and the Middle East conflicts. Inflation outlook also remains uncertain.

2

ofi expects continued near-term volatility for some of its input raw materials like cocoa and coffee. The company will stay focused on supporting its customers and suppliers, while balancing and optimising between risk, return, and cash flow to navigate through the current market volatility, while aiming to protect risk-adjusted margins and returns.

ofi will continue to execute its strategy and invest for the future and maintain its existing guidance for low- to mid-single digit total volume growth and high single-digit adjusted EBIT growth over the medium-term.

3

Olam Agri continues to profitably grow its three segments - Origination & Merchandising, Processing & Value-added and Fibre, Agri-industrials & Ag Services.

SALIC as a strategic and future majority shareholder is expected to support and catalyse its growth.



The Group will focus on narrowing losses and de-lever Remaining Olam Group's balance sheet to make it debtfree and self-sustaining.

It will divest all assets and businesses and return net proceeds to shareholders through special dividends.

Governance

W Olam

Board of directors



Lim Ah Doo
Chairman and Non-Executive
and Independent Director



Sunny Verghese

Executive Director, Co-Founder
and Group CEO



Yap Chee Keong

Deputy Chair, NonIndependent and NonExecutive Director



Tran Phuoc (Lucas)
Independent Non-Executive
Director



Dr Joerg Wolle
Independent Non-Executive
Director



Dr Ajai Puri
Independent Non-Executive
Director



Nagi Hamiyeh

Non-Executive Director



Shuji Kobayashi Non-Executive Director



Yuji Tsushima
Non-Executive Director

Governance



Board and four Board Committees oversee risk management

Nomination & Audit & Risk Sustainability The Board Remuneration Committees Committee Committee **Other Risks Agricultural Risks Capital Structure and Financing Risks Trading Risks Reputational Risks Operational Risks Currency Risks Political and Sovereign** Risks Regulatory and **Compliance Risks Natural Perils**

All strategic risks are overseen by the offices of the Group CEO and the Executive Committees

Governance: Living our Purpose (1/2)



Sustainability framework

People and Culture

The talent, skills and inspiration of our workforce, and our responsibility to provide a safe and healthy workplace where employees' rights are respected.

Our Pillars

Social

The relationships we forge and nurture with suppliers and the communities where we operate for long-term success.

Environment

The land, water, biodiversity, favourable climate and other ecosystem services required for food, feed and fibre crops to grow.

Our Focus Areas

Food Loss, Waste & Packaging	Includes reducing post-harvest losses, sustainable consumption and packaging.	12 SEPTEMBLE CONSTRUCTION MATERIALITY
Nutrition & Health	Includes food security, and access to clean water and sanitation.	3 soomings
Education & Skills	Includes learning and development, and engagement with our employees and our communities.	4 equity 5 description of the control of the contro
Climate Action	Includes decarbonisation and climate adaptation.	7 etterature Total titlet Total
Safe & Decent Work	The talent, skills and inspiration of our workforce, and our responsibility to provide a safe and healthy workplace where employees' rights are respected.	8 Indian section

Governance: Living our Purpose (2/2)



Sustainability framework

	Our Focus Areas		
Diversity & Inclusion	Includes promoting diversity and inclusion within our Company and in our farming communities.		
Healthy Ecosystems	Includes reducing deforestation and protecting biodiversity. 13 ## 15 #		
Water	Includes reducing water consumption in our own opera and our farming communities.	ations 15 UT OF SOLUTIONS 6 GLANGER OF SOLUTIONS	
Healthy Soils	Includes precision and regenerative agriculture.		
Economic Opportunity	Includes Living Wage, Living Income, improving farm production and access to markets.		
Responsible Sourcing	Includes traceability, transparency and supplier engaç	gement in our direct supply chains.	
	Purpose Outcome	*	
\triangle		7- <u>0</u> -√	
Prosperous Farmers and Food Systems	Thriving Communities	Regeneration of the Living World	

