# **Olam International Limited**



## Unlocking long-term value and driving sustainable growth

Proposed Restructuring, Proposed Listing and Demerger of OFI Group Limited Scheme Meeting and Extraordinary General Meeting

18 February 2022 at 3.00 pm and 3.30 pm



## **Disclaimer**

The information contained in this presentation is for information purposes only and does not constitute or form part of any offer or invitation to sell or issue or subscribe for, or any solicitation of any offer or invitation to purchase, acquire or subscribe for any securities or rights to purchase securities in Olam International Limited (the "Company") (including any ordinary shares in the Company ("Shares") in Singapore, the United States or any other jurisdiction) or any other securities. This Presentation should not, nor should anything contained in it, form the basis of, or be relied upon in any connection with any contract or commitment whatsoever.

The information in this Presentation is qualified by, and should be read in conjunction with, the full information contained in the circular released by the Company to its shareholders on 27 January 2022 (the "Circular"). In the event of any inconsistency or conflict between this extract and the Circular, the Circular shall prevail.

The information contained in this Presentation includes historical information about and relevant to the Company, and should not be regarded as an indication of the future performance or results of the Company. The past performance of the Company is not necessarily indicative of the future performance of the Company. Past performance information given in this Presentation is given for illustration purposes only and should not be relied upon as (and is not) an indication of future performance.

All statements contained in this Presentation and oral statements that may be made by the Company or its Directors, officers or employees acting on its behalf, that are not statements of historical fact, constitute "forward-looking statements". Some of these statements can be identified by words that have a bias towards the future or, are forward-looking such as, without limitation, "anticipate", "aim", "believe", "could", "estimate", "expect", "forecast", "if", "intend", "may", "plan", "possible", "predict", "probable", "project", "seek", "should", "will" and "would" or other similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding the Group's future financial position, operating results, business strategies, plans and future prospects are forward-looking statements. These forward-looking statements, including but not limited to statements as to the Group's revenue and profitability, prospects, future plans and other matters discussed in this Presentation regarding matters that are not historical facts, are merely predictions. These forward-looking statements involve assumptions, known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Group, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements and financial information.



# Disclaimer (cont'd)

These forward-looking statements speak only as at the date of this Presentation. Such forward-looking statements and financial information are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. No assurance can be given that future events will occur or that assumptions are correct. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes, and the continued availability of financing in the amounts and the terms necessary to support future business. As these statements and financial information reflect the current views of the Company concerning future events, these statements and financial information necessarily involve risks, uncertainties and assumptions. Actual future performance could differ materially from these forward-looking statements and financial information. A potential investor is cautioned not to place undue reliance on these forward-looking statements. None of the Company and any other person represents or warrants that the Group's actual future results, performance or achievements will be as discussed in those statements.

The information and opinions contained in this Presentation are provided as at the date of this Presentation (unless stated otherwise) and are subject to change without notice, and does not purport to be complete or comprehensive. The Company disclaims any responsibility to amend, modify or revise any forward-looking statements or publicly announce any revisions to those forward-looking statements, on the basis of any subsequent developments, information or event, even if new information becomes available or other events occur in the future. Nothing contained herein or therein is, or shall be relied upon as a promise, warranty, guarantee or representation, whether as to the past or the future and no reliance, in whole or in part, should be placed on the fairness, accuracy, completeness or correctness of the information contained herein or therein. Further, nothing in this Presentation should be construed as constituting legal, business, tax or financial advice and you should consult your own independent professional advisers. Neither the Company, BNP Paribas, acting through its Singapore branch, Credit Suisse (Singapore) Limited, DBS Bank Ltd., The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch, Mizuho Securities (Singapore) Pte. Ltd., or any of their affiliates, advisers or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising, whether directly or indirectly, from any use or reliance of this Presentation or its contents or otherwise arising in connection with this Presentation.

This Presentation is not an offer for sale of securities into the United States or elsewhere.

Neither this presentation or any part thereof may be (a) used or relied upon by any other party or for any other purpose, (b) copied, photocopied, duplicated or otherwise reproduced in any form or by any means, or (c) forwarded, published, redistributed, passed on or otherwise disseminated or quoted, directly or indirectly, to any other person either in the investors' organisations or elsewhere. By attending this presentation, investors agree to be bound by the terms above.

This advertisement or publication has not been reviewed by the Monetary Authority of Singapore.



- 1 Re-organisation of Olam Recap
- 2. Proposed transactions overview
- 3. Strategic rationale
- 4. Key takeaways





# **Reorganisation of Olam**

In January 2020, Olam announced its intention to undertake a **transformative Reorganisation Plan** by splitting the Group into three new operating groups – **Olam Food Ingredients (OFI), Olam Global Agri (OGA) and Olam International (OIL)** 

via a carve-out, subsequent IPO and a concurrent demerger on a sequential basis.

## **Objective**

To explore strategic options that would **illuminate the current value in the business** and develop new pathways to **create further long term value** on a **sustained basis** 

## Plan

Simplify and focus our current diverse portfolio of businesses into three coherent operating entities that are more similar in nature, linked by an underlying logic and aligned to key consumer food and agri business trends respectively. Each entity has developed a compelling vision, a distinct equity story and reliable game plan for profitable growth and value creation on a sustained basis





# **Re-organisation of Olam**

Olam International Limited

love.

Provide active stewardship to OFI & OGA until carve-out, IPO & demerger, responsibly divest non-core businesses & assets earmarked for exit, nurture & partially/fully monetise gestating businesses & incubate new platforms of growth (Engine 2) & build technology and shared services business

## **Segments**

- De-prioritised/Exiting Assets
- Gestating Businesses: Packaged Foods (Caraway), Olam Palm Gabon (OPG), Infrastructure & Logistics (ARISE platform)
- Incubating Businesses: Engine 2 initiatives (Olam Ventures)
- Technology and Shared Services (OTBS)



An attractive play for the growing

traceable food ingredients and

solutions so consumers can enjoy

the healthy & indulgent products they

demand for natural, plant based, on

trend, sustainably sourced & fully

Olam Food Ingredients

Cocoa, Coffee,
Nuts, Spices
and Dairy

### Segments

- Global Sourcing
- Ingredients & Solutions

OGA Global Agri

A market leading & differentiated global food, feed & fibre agribusiness focused on high growth emerging markets delivering superior returns. OGA is aligned to the key trends of meeting the rising demand for food staples & fibre in high growth markets as well as the shift to protein based diets in these regions.

#### Comprises

Grains, Integrated Feed & Proteins, Edible Oils, Rice, Specialty Grains & Seeds, Cotton, Wood Products, Rubber and Commodity Financial Services

### Segments

- Food & Feed
   Origination & Merchandising
- Food & Feed
   Processing & Value-added
- Fibre, Industrial & Ag Services

# **Re-organisation of Olam**

## STEP 1

## **Re-segmentation**

- Re-segmented the current business into three new operating groups, OFI, OGA and OIL.
- Developed new reporting segments, key financial metrics for each operating group
- Reported 2020 and H1 2021 results on basis on new operating groups and segments with historical comparative financials



Completed

## STEP 2

## **Re-organisation**

- Developed Targeted
   Operating Model (TOM) for the
   new operating groups,
   including embedded business,
   country/regional structures
   and central functions
- Dedicated leadership & management teams for each of the operating groups in place
- Hiring of new talent for the key capabilities required to pivot both the OFI and OGA businesses underway

Completed

## STEP 3

# Carve-out and Separation

- Dedicated implementation teams for Separation, IPO and De-merger set up.
- Programme Office, independent financial advisors, legal and tax advisers, PR and IR advisers appointed
- Carve-out and Separation substantially completed for OFI, OGA and OIL by end-2021

Completed

## STEP 4

## OFI IPO & Concurrent Demerger, OGA Strategic Options

Subject to shareholder and regulatory approvals:

 Target OFI listing by H1 2022; OFI will be demerged from the Olam Group by way of a distribution in specie of shares in OFI to Olam shareholders at the point of demerger in conjunction with the IPO

# Underway Target completion H1 2022

 In parallel, evaluating strategic options to maximise value of OGA, including potential introduction of strategic minority partner(s) through sale of a significant minority stake in OGA

Shareholders should note that there is no certainty or assurance that the listing and demerger of OFI or the strategic options being explored in respect of OGA will take place.

7

- 1. Re-organisation of Olam Recap
- 2. Proposed transactions overview
- 3. Strategic rationale
- 4. Key takeaways





# **Proposed transactions overview**

1 Scheme Meeting and EGM

Resolutions to approve the Scheme and the Proposed Dividend in Specie

**RESOLUTIONS ARE INTER-CONDITIONAL ON EACH OTHER** 

2 EGM

Resolutions to approve the Proposed Disposal, the Proposed Dilution and the Proposed Demerger

RESOLUTIONS ARE INTER-CONDITIONAL ON EACH OTHER AND ALSO CONDITIONAL UPON APPROVAL OF THE SCHEME AND THE PROPOSED DIVIDEND IN SPECIE

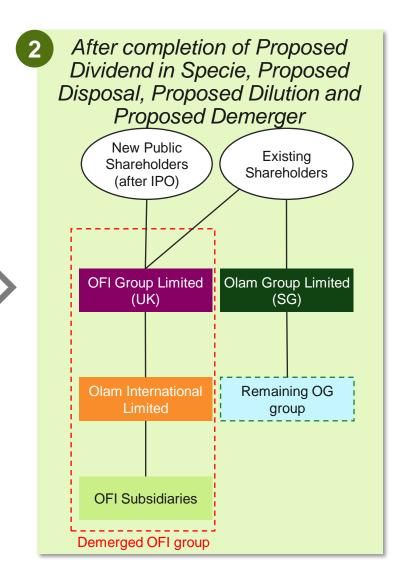
| Resolutions                                                                                                                                                                                            | Directors' recommendation                                                                                                                            |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| Scheme Meeting Approval by a majority in number of the Shareholders holding not less than three-fourths in value of the Shares present and voting (either in person or by proxy) at the Scheme Meeting | The Directors recommend that Shareholders  VOTE IN FAVOUR of the Scheme at the Scheme  Meeting, and VOTE IN FAVOUR of the  Resolutions at the EGM  . |
| EGM: Ordinary Resolution 1: Proposed Dividend in Specie                                                                                                                                                |                                                                                                                                                      |
| EGM: Ordinary Resolution 2: Proposed Disposal                                                                                                                                                          |                                                                                                                                                      |
| EGM: Ordinary Resolution 3: Proposed Dilution                                                                                                                                                          |                                                                                                                                                      |
| EGM: Special Resolution 4: Proposed Capital Reduction of OG (Proposed Demerger)                                                                                                                        |                                                                                                                                                      |



(1) Indicative and subject to change

# Proposed transactions overview (cont'd)

After completion of Scheme After completion of Separation Existing Existina Shareholders Shareholders Olam International Listed on Olam Group Limited<sup>(1)</sup> SGX-ST Limited (SG)(4) Olam Holdings Pte Ltd **OFI Group Limited** (UK)(5) Olam Agri Olam Holdings Pte Olam Technology Ltd Global and Holdco Pte Business Olam Global Delisted Olam International Services Pte Ltd from SGX-Agri Pte Limited Ltd<sup>(3)</sup> Ltd<sup>(2)</sup> ST Some of Some of OFI **OGA** OIL OIL Subsidiaries Subsidiaries OFI Remaining Subsidiaries Subsidiaries **Subsidiaries** OG group Remaining OG group





- (1) OIL: Olam International Limited
- (2) OGA: Olam Global Agri Pte Ltd
- (3) OTBS: Olam Technology and Business Services Pte Ltd
- (4) OG: Olam Group Limited
- (5) OFIGL: OFI Group Limited

- 1. Re-organisation of Olam Recap
- 2. Proposed transactions overview
- 3. Strategic rationale
- 4. Key takeaways





## Rationale and purpose of proposed transactions

# **Enhancing Shareholder value**

1

## Simplify and streamline the portfolio

- Enable organisational focus and attention on each operating group to be sharpened and synergies to be better enabled
- ✓ Enable each operating group to capitalise on specific trends and pursue its own vision, take advantage of new market opportunities, optimise resources, attract new talent, and invest in requisite assets and capabilities
- ✓ Flexibility to explore sequential sale, spin-off or IPO of the OFI Business, OGA Business and potentially other operating groups and unlock long-term shareholder value
- ✓ Improve overall financial position of Olam Group and/or the Remaining OG Group, and increase financial flexibility to pursue growth in OGA Business and other business segments of the Remaining OG Group.



### **OFI IPO**



- Allow shareholders to participate in the growth of OFIGL directly
- ✓ Provide financial flexibility for the OFI
   Business to capture future growth opportunities
- ✓ Strengthen OFI Business' balance sheet, enhance credit profile and optimise capital structure
- ✓ Provide direct access to a wider pool of investors as well as debt and equity capital markets with additional funding options as a separately listed entity

# What you will get as a Shareholder

1 Upon Scheme becoming effective



2 Upon Scheme and Proposed Demerger becoming effective



- No cash outlay (including any stamp duties or brokerage expenses) will be required from the Shareholders under and and
- OG will distribute all the Remaining OFIGL Shares to OG Shareholders via the Proposed Distribution, and OG Shareholders will thereby also become shareholders of OFIGL
- More substantial, extensive, in-depth and updated information on the Proposed OFIGL Group will be contained in the Listing Documents that will subsequently
  be issued in connection with the OFI IPO



- 1. Re-organisation of Olam Recap
- 2. Proposed transactions overview
- 3. Strategic rationale
- 4. Key takeaways





# Key takeaways

In line with the Re-organisation exercise, the Company has substantially completed the carve-out and separation of its businesses into three coherent operating groups: OFI, OGA and OIL

The Company is seeking shareholder approvals to implement the Re-organisation by way of:

- 1. Scheme of Arrangement and Proposed Dividend in Specie To achieve a Group structure that will enable the proposed IPO and demerger of OFI from the Group
- 2. Proposed Disposal, Dilution and Demerger Proposed vendor sale, issue of new shares by OFI at its IPO ("New Issue") and proposed demerger of OFI by capital reduction via distribution of OFI shares to OG shareholders

### If approved,

- 1. OG will replace OIL as the listed Company
- 2. IPO of OFI will take place\*:
- OFIGL is planned for primary listing on LSE's Main Market, with concurrent secondary listing on the Mainboard of the SGX-ST
- Public offering of shares in OFIGL, via vendor sale and the New Issue
- On its own, the New Issue could result in an aggregate dilution of OG's interest in OFIGL by 20% or more

The proposed transactions serve to **simplify and streamline** the Company's portfolio, allowing for the **enhancement** of shareholder value and marks a critical milestone in our journey to deliver to our shareholders the Reorganisation Plan that we announced two years ago in January 2020

<sup>3</sup> 

